# DOES YOUR SUBROGATION VENDOR MEASURE UP TO YOUR EXPECTATIONS?



#### WHY CHOOSE BENEFIT RECOVERY GROUP FOR HEALTH PLAN SUBROGATION?

## 1 SIGNIFICANTLY INCREASED RECOVERIES

We have at least doubled, and in many cases tripled, the subrogation recoveries for each of our clients.

## 2 ELIMINATING MEMBER DISRUPTION

Traditionally, TPAs and subrogation vendors send questionnaires to plan members when a potential case is identified. They are using your members as part of their investigation process. The resulting confusion and disruption among members often translates into headaches for HR. Benefit Recovery Group has effectively eliminated this "member noise." In fact, all of our subrogation cases are identified without any member contact.

### 3 LEGAL EXPERTISE

Legal expertise and reputation is critical for maximizing subrogation recoveries. Our clients pay no additional fees for legal representation.

#### 4 NO FINANCIAL RISK

We will never invoice you. Instead, we are compensated only when we recover on your behalf. This business model ensures that we are working efficiently and diligently for you.

"Our previous vendor had a call center mentality. Benefit Recovery is the opposite. And we never hear any noise from our employees, which is fantastic. On a scale of 1-10, we rate them a 10."

#### 5 EASY ADMINISTRATION

Our setup process requires minimal time and effort on your part. We will do the heavy lifting. It's that simple.

"In our previous situation, we were dealing with clerks; at Benefit Recovery, we're talking with experts and attorneys. Our recoveries have doubled, and Benefit Recovery is actually taking work off our desks."

## 6 FOUR KEY PROCESS DIFFERENTIATORS

We identify more cases, we work all cases regardless of size, we confirm notice of liens faster, and we negotiate higher recovery amounts.

### 7 CLIENT SATISFACTION

Our 100% client retention rate over nearly two decades speaks to the value we provide our clients.



## 8 PROFESSIONAL PARTNERSHIP

We have experts that will guide you when you are unsure of legal requirements or are put in the difficult position of weighing your fiduciary responsibilities to the plan versus the needs of a member.

**DON'T SETTLE FOR LESS.**